

## Itinerary, Thursday - Friday (Speakers)

Time	Event	Location
<b>THURSDAY FEBRUARY 26<sup>th</sup></b>		
3:00pm – 9:00pm	Registration & guest check in	Lobby of Berlin 1
5:00pm	Board Meeting	Hospitality Room
7:00pm – 7:30pm	Doors Open	Berlin 1
7:30pm – 9:00pm	Main Networking Event	Berlin 1 (Cash Bar)
<b>FRIDAY FEBRUARY 27<sup>th</sup></b>		
7:00 – 9:00am	Breakfast (Available on site)	Breakfast Area
9:00 – 9:10am	Welcome, Greetings	Berlin 1
9:10 – 10:45am	<b>Presenter :</b> Aaron Rogers (OPP)	Berlin 1
10:45 – 11:00am	Break for Tea and Coffee	Berlin 1
11:00am – 12:15pm	<b>Presenter:</b> Joanne Carncross	Berlin 1
12:15 – 1:00pm	Light Lunch Including Trade Shows	Berlin 1
1:00 – 2:30pm	<b>Presenter:</b> Michael Grimm	Berlin 1
2:30 – 2:45pm	Break	Berlin 1
2:45 – 3:45pm	<b>Presenter:</b> Kathy Carr	Berlin 1
3:45 – 4:00pm	Closing Remarks	Berlin 1
4:00 – 5:00pm	AGM	Berlin 1
5pm – 7:00pm	Dinner	On your own
7:00pm – 9:00pm	Fun Auction!	Berlin 1 (Cash Bar)



## Itinerary Saturday - Sunday (Competition)

Time	Event	Location
<b>SATURDAY FEBRUARY 28<sup>th</sup></b>		
8:30 – 9:15am	Competition Registration	Gerald Bowman Auctions
9:15 – 9:30am	Rules/ Explanation	Gerald Bowman Auctions
9:45am – 3:00pm	Competition	Gerald Bowman Auctions
2:00 – 5:30pm	Free time	
5:30pm	Banquet Doors Open	Berlin 1
5:45 – 6:15pm	Awards Ceremony	Berlin 1
6:15pm	Banquet Dinner	Berlin 1 (Cash Bar)
7:00– 10pm	Entertainment & DJ Dustin	Berlin 1
<b>SUNDAY MARCH 1<sup>st</sup></b>		
8:30am – 10:00am	Good Ideas Breakfast	Breakfast Area

**Competition Location:**  
Gerald Bowman Auctions  
7213 Line 86, Wallenstein, ON



**Gerald Bowman**  
AUCTIONS & APPRAISALS

**AGM FEBRUARY 2026**  
**AAO Annual General Meeting**  
Please be advised that the Annual General Meeting (AGM) of the Auctioneers Association of Ontario will be held at the **Hampton Inn and Suites by Hilton in Waterloo / St. Jacobs, Berlin Room 1 at 55 Benjamin Road, Waterloo, ON.**  
The date and time of the AGM is Friday, February 27, 2026, to begin at 4 PM.

# AUCTIONEERS ASSOCIATION OF ONTARIO ANNUAL CONVENTION

**HELD AT THE HAMPTON INN AND SUITES - WATERLOO (55 BENJAMIN ROAD, WATERLOO, ON)**  
**Call and book your room now at 519-514-0090**  
**Mention: Auctioneers Association between February 26 - March 2, 2026) /or the group code 90B their Front Desk Agents will be able to book the reservations for you.**

## 2026 CONVENTION PRESENTATIONS



### AARON ROGERS – OPP

Coordinator - Business, Clubs & Ranges  
Chief Firearms Office of Ontario

#### FIREARMS & AUCTIONS: WHAT AUCTIONEERS NEED TO KNOW

Join **Aaron Rogers of the Ontario Provincial Police (OPP)** for a practical, auctioneer-focused discussion on one of the most complex areas we encounter in estates and auctions. This session is designed to help auctioneers better understand their responsibilities when firearms are part of a sale—without diving into general firearms education.

While topics may vary, discussion is expected to touch on what can and cannot be legally sold, handling firearms found in estates when no one is licensed, buyer verification and transfers, storage and transportation, online and cross-province sales, and recognizing red flags that signal when it's time to pause a sale and involve police. Real-world examples and a Q&A component are anticipated, making this a valuable session for anyone who wants clearer guidance and reduced risk when dealing with firearms in an auction setting.



### MICHAEL GRIMM

DANIEL AUCTION SERVICE  
GASBURG, VIRGINIA

#### AI & THE MODERN AUCTIONEER

Michael Grimm is a Virginia auctioneer and strategic marketing professional with expertise in data-driven strategies, market research, and audience insights. He holds the CAI, BAS, and AMM designations. He has built businesses, products, and community platforms across several different industries. Michael has been educating auctioneers on leveraging AI to drive growth and efficiency for the last three years. He has also shared his insights on business development and growth marketing on both local and national stages over the last 16 years.



### KATHIE CARR

CHIEF PRIVACY OFFICER

#### PRIVACY COMPLIANCE WITHIN THE AUCTION INDUSTRY

Kathie Carr is a seasoned privacy professional and the Chief Privacy Officer in the healthcare sector, where she leads privacy compliance and governance initiatives across Ontario. She has held her CIPP/C designation for over 11 years and brings deep, practical experience navigating Canada's privacy landscape. Kathie was previously an auctioneer and operated her own auction business, giving her a unique perspective on the real-world challenges faced by auctioneers and small business owners. In her session, Kathie will draw on both her professional and industry experience to provide clear, practical guidance on key privacy obligations, with a focus on PIPEDA and CASL.





## **JOANNE CARNCROSS**

### **CLIENT RELATIONSHIP DIRECTOR AT BIDPATH**

Joanne Carncross brings extensive, passionate, industry experience in the auction and logistics world within her role as Client Relationship Director at Bidpath, a leader in digital auction platforms, secondary market inventory strategy, and technology enablement. A strategic professional in operations, online marketing, and client services, Joanne has a unique lens into how inventory systems, asset recovery and reuse align within the auction industry.

At Bidpath, Joanne partners with auctioneers to build custom private label online platforms and marketing strategies that turn auction inventory into value for new users; providing tangible proof of how the auction industry supports commerce outcomes.

With a strong background in operations management, client relations, and technology empowerment, her leadership helps bridge the technical, commercial, and strategic dimensions of asset lifecycle management.

## **YOUR ENTERTAINMENT!**



### **BILL NUVO – UNUSALLY ENTERTAINING!**

Bill Nuvo will astound guests with magic and illusions. He will make them laugh with his comedic juggling. He will cause a frenzied roar of applause with his balancing feats. Nobody leaves his show without a smile and in turn makes your event one to remember.



### **DJ DUSTIN SKYSMITH SKYLINE STUDIOS**

Get ready to get down with Dustin!

Dustin SkySmith is a versatile musician, songwriter, and music teacher based in Mitchell, Ontario. As the owner of Skyline Studios, Dustin teaches one-on-one guitar lessons and shares his passion for music with students of all ages. Known for his engaging performances as a wedding DJ, videographer, and live musician, Dustin's talents extend beyond the studio and stage. His original songs, including "Back from the Edge" and "Somewhere in Ontario," have resonated with audiences, gaining thousands of hits on Facebook and other platforms. Whether through teaching, performing, or writing, Dustin's commitment to his craft shines through in every note.