

SUMMER NEWSLETTER



August 2023

@auctioneersassociation.com

#AAO PRO

Greetings to all, I hope this message finds everyone well and enjoying the summertime. We all understand that this season can be filled with various commitments - be it business, family, or simply trying to find a balance between staying busy and relaxing. However, even amidst the summer hustle, we want to emphasize that auctions remain a vibrant part of our industry. The proven method of auctioning continues to showcase top-tiered items, with noteworthy stories making headlines, such as the auction this past July of Wayne Gretzky's 1988 Stanley Cup stick at Sotheby's.



Summertime also presents an excellent opportunity for selling. As we navigate the evolving landscape of our industry, we encourage flexibility and adaptability. Auctioneers, known for their problem-solving skills, are adept at hosting auctions while managing personal commitments, which includes attending barbeques, spending time with family, and securing new deals. Our association has been actively engaging in productive meetings, convened approximately once a month. Thanks to the efforts of our secretary/treasurer Anna, we have implemented positive changes to improve association accounting and membership management. Membership remains a key focus of our conversations and planning. We are excited to announce the 40th Annual AGM, competition, and convention. Please mark your calendars, complete and return the required forms, and book your accommodations early to join us for this memorable event. Convening for our 40th Annual convention February 9-11, 2024. Our association gatherings have a magical way of sparking valuable connections, fond memories, and significant insights that we all take home. We are working hard to ensure a highly valuable experience with industry speakers and valuable trades table representatives. Hosted at the Americana Resort in Niagara Falls. I look forward to seeing all that can attend. Wishing you a happy and prosperous summer ahead. Best regards, Tracy Dixon President



HELLO!

THE AAO SUMMER NEWSLETTER GIVES ME THE OPPORTUNITY TO INTRODUCE MYSELF TO THE MEMBERS. MY NAME IS ANNA FIERLING AND I BRING A DIVERSE BACKGROUND IN EXPERIENCE, AS I TAKE THE ROLE OF THE NEW SECRETARY/TREASURER.

MY AIM IS TO ASSIST THE MEMBERS AND CONTRIBUTE TO THE ORGANIZATION'S SUCCESS. THE TRADITIONAL AUCTION FOR ME, HAS ALWAYS BEEN NOSTALGIC, SOCIAL AND FUN. I'VE DISCOVERED THAT THE INDUSTRY HAS REINVENTED THE AUCTION BY GOING ONLINE, WHICH HAS STIMULATED THE NEXT GENERATION. I LOOK FORWARD TO MEETING YOU IN PERSON AT THE 2024 CONVENTION - WHEN I CAN PUT A FACE TO EACH OF YOUR NAMES.

ANNA FIERLING

TO TEST OR NOT TO TEST

Jeremy Elliott Director, Client Services Asta Auctions, St.Catharines, Ontario
Specialists in Professional Audiovisual Equipment

Early on in my career as an auctioneer, I got a phone call from an unhappy bidder.

'I took the amplifier I bought from you to install at a customer's and one of the channels doesn't work!'

I remember holding the phone in my hand and staring at it for a moment as I gathered my thoughts. As a regular bidder at other industrial auctions, I was always aware of the gamble I was making. Will the item I want work or will it require repair? At minimum, I always assume that anything I buy at an auction will require service, and probably an enhanced service, since consignors tend not to invest much TLC into items they are no longer using regularly and plan to sell.

I certainly would never take a used item, let alone one purchased at auction, and sell it to a client without first putting it through its paces. And if I won an item that required repair, but I hadn't myself bothered to inspect it before bidding, oh well. You win some, you lose some. If you, like me, consider yourself a savvy bidder, you take your occasional lumps and move on, and repeat under your breath, 'I will attend inspection day. I will attend inspection day.'

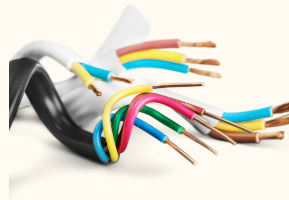
When I put the phone back to my ear, my instinct was that our team would test every piece of equipment that came in for sale. After all, our business specializes in professional audio, lighting, video and staging equipment, so we are selling into a very small world. If we test, we can save some disappointment and I won't have to wait after every sale for an angry phone call from a bidder.

On the other hand, we are explicit in our Terms & Conditions that everything is 'as-is, where-is' and we offer no warranties or representations. And there lies the opportunity for a bidder.

So the question is - To Test Or Not To Test?

The reasons not to test are plentiful, but here are two:

TMI - Too Much Information Diminishes Bidding Activity:



There is no question that testing an item, discovering an element that needs repair and sharing that information can depress bidding activity on that lot. I remember the bitter lesson early on that it takes the same amount of time to catalog and photograph an item that sells for little as one that sells for a lot. Our bidders are invited to visit us and test any equipment they like and speak with our team of professionals. If they don't visit, we can't answer any of those questions.

Time = Money [image credit: iStockphoto](#)

We are constantly working to improve our workflow and make our cataloging process more efficient. Asta Auctions sells specialized equipment, and simply powering up an analog console can require several people to lift, and at least one with specific knowledge to connect the right power supply. And many items we sell require connection to industrial strength power - we can't use a standard 15A wall plug.

Testing makes our goal of reducing the time we spend setting up a sale harder to reach.

But the reasons to test are also compelling - our pool of bidders are across North America, and it is not possible for many of them to visit during our inspection period. Testing also helps us enhance our reputation - our team is made up of the same professionals who buy from us - by testing, we align ourselves with our client base. We want our bidders to participate in every sale,, and have confidence that the items they see mostly function as they should.

We have learned that there is no amount of testing that will offer the same support that a dealer can with a 'new-in-box' sale with warranty and ongoing manufacturer support.

At the moment, our approach is to test certain high-ticket items, and identify any deficiencies in the item description. For those items, we will suggest what component needs replacement and where it can be obtained. With other items like projector lenses, we list the projectors those lenses are compatible with.

One of the things I enjoy the most about the auction business is that every sale has a different complexion. The combination of items and people is always unique, and can never be repeated. But every sale offers lessons, and we are always learning.

Whether we test or not, communicating our approach to each sale to every bidder is the most important thing.

J

SPONSORS

GOLD Level Sponsors: \$1000+



SILVER Level Sponsors: \$500 - \$999

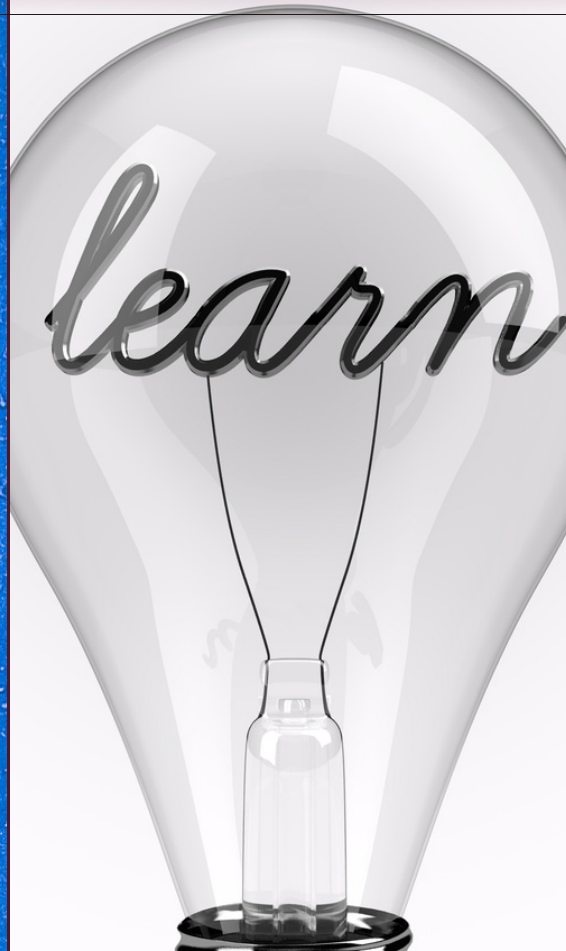


BRONZE Level Sponsors: \$250 - \$499



Thank you to our sponsors

**REGISTER FOR
CONVENTION 2024**



experience

NETWORK

RECONNECT

**BE
ENLIGHTENED**

**LEARN FROM
THE
EXPERIENCED**

ENGAGE

**WORKSHOP
LECTURES
TRADES TABLES
LIVE AUCTION
COMPETITION**

AUCTIONEER'S CONVENTION

AAO 40TH ANNUAL

THIS IS AN EXCELLENT OPPORTUNITY TO MEET WITH PEERS, CREATE NEW BUSINESS CONNECTIONS, IMPROVE YOUR SKILLS, AND BENEFIT FROM NETWORKING OPPORTUNITIES IN THE AUCTION INDUSTRY - LIVE AND ONLINE-PROFESSIONALS FROM ALL FIELDS FROM ALL OVER THE PROVINCE



**NIAGARA FALLS,
ONTARIO**



FEBRUARY 9TH- 11TH, 2024



AAO 40TH ANNUAL CONVENTION REGISTRATION

THERE ARE FOUR OPTIONS AVAILABLE FOR PARTICIPATION IN THE CONVENTION.

- 1. THE WEEKEND PLAN (WP) COVERS CONVENTION MEALS (EXCLUDING BREAKFASTS) AND EVENTS, INCLUDING THE BANQUET (FEB 9TH – FEB 11TH, 2024)**

WEEKEND: (WP) NO. OF A.A.O. MEMBERS/GUESTS _____ @ \$175/ PERSON = \$ _____

- 2. THE FRIDAY ONLY PLAN (FP) COVERS LUNCH AND EVENTS ON FRIDAY ONLY. (FEBRUARY 9TH)**

FRIDAY ONLY: (FP) NO. OF PEOPLE _____ @ \$100/ PERSON = \$ _____

- 3. THE BANQUET ONLY PLAN (BP) COVERS DINNER ON SATURDAY EVENING ONLY . (FEBRUARY 10TH)**

BANQUET ONLY: (BP) NO. OF PEOPLE _____ @ \$80.00/ PERSON = \$ _____

- 4. SPOUSAL PLAN (SP) SPOUSAL (FULL PACKAGE) (SP) @ \$135= \$ _____**

FINAL TOTAL: \$ _____

**PAYMENT BY: VISA ____ MASTERCARD ____ CHEQUE ____
E-TRANSFER TO AUCTIONEERSONTARIO@GMAIL.COM ____**

MAKE CHEQUE PAYABLE TO THE AUCTIONEERS ASSOCIATION OF ONTARIO.

CARD NO. _____

**EXPIRY DATE _____ CVV NUMBER: _____
NAME ON CARD: _____ SIGNATURE _____**

**BRING A GUEST! PLEASE FILL OUT THE INFORMATION BELOW AND INDICATE
BESIDE
EACH NAME AND WHICH PLAN APPLIES TO THAT PERSON,**

YOUR NAME: _____ TEL: _____

FAX: _____ EMAIL: _____

ADDRESS: _____

GUEST NAMES: _____

**PLEASE SUBMIT YOUR REGISTRATION FORM ASAP BY EMAIL TO
AUCTIONEERSONTARIO@GMAIL.COM OR MAIL TO:**

**AUCTIONEERS ASSOCIATION OF ONTARIO, 31557 9TH LINE,
EAST GARAFRAXA, ON
L9W 6Y9**

**DEADLINE FOR BANQUET REGISTRATION - JAN. 21ST (AFTER THIS DATE PLEASE CONTACT US SO WE CAN SEE IF
ARRANGEMENTS CAN BE MADE)**

40TH ANNUAL CONVENTION -WE WANT TO SEE AS MANY OF YOU AS WE CAN!

Guest Rooms Blocked

Day:	Thursday	Friday	Saturday	Sunday
Date:	February 08, 2024	February 09, 2024	February 10, 2024	February 11, 2024
TOTAL Rooms:	50	50	50	Check out
Deluxe Room Rate:	\$149.00	\$199.00	\$199.00	Check out

Rates

Above rates are based on a two night minimum stay

Rates are based on single/double occupancy and deluxe accommodation. For each additional person 16 years of age and older, a \$25.00 per person room supplement will be applicable.

Please note guest room rate(s) are non-commissionable and subject to all applicable fees and taxes (\$2.00 Municipal Accommodation Tax, 12.5% Resort Fee and 13% HST).

Bonus – your guestroom rate includes up to 4 Waves Waterpark passes

An overnight parking charge of \$25.00 plus taxes will be charged per vehicle per night



Extended Stay Guest Room Rates:

In the event your guests wish to extend their stay beyond the contracted dates, we would be pleased to offer the preferred guest room rate of \$149.00 per room, per night for 1 day pre-conference and 1 day post conference. Rates are based on single/double occupancy, deluxe accommodation including waterpark passes, plus applicable fees & taxes (12.5% resort fee, \$2.00 Municipal Accommodation Tax and 13% HST)

Reservations Method

Individual Reservations – it is our understanding that your guests will be responsible for reserving and paying for their own accommodations. Please have your delegates contact our Reservations Department at 1.800.263.3508 and quote the following group name: AUCTIONEERS ASSOCIATION OF ONTARIO. All individual reservations will be required to provide a valid credit card guarantee.

Guest Room Release / Cut-Off Date – All rooms will be held until **JANUARY 08, 2024**. After this date, all rooms unreserved will be automatically released to the hotel for resale. Additional rooms, based on availability may be reserved at your contracted rate as noted above.

Check-in time is 4:00pm on the day of arrival, and check-out time is 11:00am. All reservations will be held until 10:00 PM on the date of arrival, unless guaranteed for late arrival.

Guarantee / Cancellation Policy – all rooms will be considered guaranteed 72 hours prior to arrival. Any cancellations within the 72 hours and / or “no shows” will be subject to full charges against the credit card provided at time of reservation.

BOOK EARLY

QUESTIONS ARE WELCOME!

EMAIL US AT AUCTIONEERSONTARIO@GMAIL.COM

**ARE YOU THE NEXT GRAND
CHAMPION AUCTIONEER?**



2024 ONTARIO AUCTIONEERS CHAMPIONSHIP COMPETITION

REGISTER NOW

**NOVICE AND
EXPERIENCED
CATEGORIES**

ADVANCE YOUR CAREER



**8444 LUNDY'S LANE
NIAGARA FALLS, ONTARIO**

**FUN AND EXCITING
LIVE PUBLIC
AUCTION!**

KICK OFF A NEW CAREER



**SATURDAY FEBRUARY, 10TH
9:30 AM AUCTION START**



AAO 40TH ANNUAL AUCTIONEER COMPETITION

All Auctioneers in Ontario will be eligible to compete for the competition on
Saturday February 10th, 2024.

There will be two divisions, Champion and Novice.

Experienced Division Rewards include:

1st place will receive AAO Champion trophy, a gold ring and a \$1000.00 cash prize.

2nd place will receive a plaque and \$500.00 cash prize.

3rd place will receive a plaque and \$300.00 cash prize.

Novice Division (two years or less experience) Rewards include:

1 st place will receive a plaque and a free years membership to the AAO

2 nd place will receive a plaque.

- If there are 5 competing Women, a Women's Championship will be awarded.

The Women's Champion

will receive a trophy plus \$500, Reserve will receive \$250.

This award is sponsored by the

Canadian Auction College.

Rules

All contestants must be present at 8:30 a.m. on Saturday, February 10th, 2024
at the Americana Conference Resort Spa & Waterpark 8444 Lundy's Lane, Niagara
Falls, ON

- The competition will consist of 5 judges from different areas of the auction industry.

-The top and bottom scores will be dropped, and placements will be based on the
average of the 3 remaining judge's scores.

- First round contestants will sell 3 items consisting of 2 items supplied by the
competitor valuing over 50 dollars total. Auctioneers will sell their own supplied items.

- The top 4 contestants in each division will be brought back for the final round selling 2
items that will be supplied by the Association.

The winners will be announced at the end of the competition and given free passes to
our banquet on Saturday night where presentations will be made.

- Former Champions in any given category are not eligible to compete in divisions they
have already won for five years.

- ALL Prize winners MUST attend the Banquet to collect prizes.

Entries will be accepted until February 1st, 2024. (contact us if interested after this date)

To make this a fair and impartial competition, no member of the Competition Committee
will compete in the competition.

No competitor will be allowed to use the mic before the competition to warm up.

Each auctioneer will be invited to the mic for a pre-sale mic check.

2024 ONTARIO AUCTIONEERS CHAMPIONSHIP

Saturday, February 10th, 2024 at 9:30 AM



Please have entries submitted by February 1st, 2024 SOONER THE BETTER

First Name: _____ Last Name: _____

Address: _____ City: _____ Postal

Code: _____

Tel: _____ Email: _____

Entries and Payment (please check one):

___ Experienced - Non-members: \$300 ___ Experienced - Members: \$150

___ Novice - Non-members: \$100 ___ Novice – Members: FREE

Payment: Cheque () Visa () Mastercard () E-Transfer to auctioneersontario@gmail.com ()

Cheques to: Auctioneers Association of Ontario,

Card Number: _____ Expiry: _____

CVV: _____

Name on Card: _____

Signature: _____

Competition Entrant's Signature

Please submit your registration form ASAP by
email to auctioneersontario@gmail.com or mail to:
Auctioneers Association of Ontario, 31557 9th Line,
East Garafraxa, ON
L9W 6Y9



Auctioneers Association of Ontario

A HORSE OF COURSE KNOW WHAT YOU DO NOT KNOW: EMBRACING OPPORTUNITIES AND EXPANDING YOUR PROFESSIONAL HORIZONS

IN ANY PROFESSIONAL INDUSTRY, THERE ARE TIMES WHEN UNEXPECTED REQUESTS OR UNFAMILIAR SITUATIONS PRESENT THEMSELVES. YOU MAY FIND YOURSELF QUESTIONING WHETHER YOU ARE THE RIGHT PERSON FOR THE JOB OR IF IT FALLS OUTSIDE YOUR AREA OF EXPERTISE. HOWEVER, IT IS IMPORTANT TO RECOGNIZE THAT THESE MOMENTS CAN OFFER VALUABLE OPPORTUNITIES FOR GROWTH AND LEARNING.

RECENTLY, I HAD A FIRSTHAND EXPERIENCE THAT REITERATED THE IMPORTANCE OF BEING OPEN-MINDED AND WILLING TO STEP OUTSIDE OF ONE'S COMFORT ZONE. OUR COMPANY RECEIVED AN EMAIL INQUIRING ABOUT SELLING A HORSE IN ACCORDANCE WITH THE INNKEEPERS ACT. INITIALLY, I FOUND MYSELF DUMBFOUNDED BY THE REQUEST. A HORSE? SELLING IT BY THE END OF THE WEEK? IT SEEMED COMPLETELY FOREIGN TO OUR LINE OF WORK. WITHOUT HESITATION, I FORWARDED THE EMAIL TO A FEW PROFESSIONALS WHOM I BELIEVED TO BE BETTER SUITED FOR THE TASK. I RATIONALIZED THAT THEY WOULD HAVE MORE KNOWLEDGE AND EXPERIENCE IN DEALING WITH SUCH MATTERS. AFTER ALL, I DID NOT WANT TO RISK TARNISHING OUR COMPANY'S REPUTATION BY TAKING ON A JOB WE WERE ILL-EQUIPPED TO HANDLE. TO MY SURPRISE, ONE OF THE PROFESSIONALS I HAD REFERRED REACHED OUT TO EXPRESS HIS GRATITUDE FOR THE OPPORTUNITY. HE WONDERED WHY WE HADN'T CONSIDERED TAKING ON THE TASK OURSELVES. IT TURNED OUT THAT ALL THEY NEEDED WAS A BID CALLER, A ROLE THAT COULD EASILY BE FULFILLED BY A PROFESSIONAL AUCTIONEER, TO ENSURE DUE DILIGENCE IN THE SALE PROCESS. AS IT TURNS OUT, THE INNKEEPERS ACT AIMED TO PROTECT BARN OWNERS WHEN BOARDERS FALL BEHIND ON THEIR PAYMENTS, AND OUR EXPERTISE AS AUCTIONEERS WAS ESSENTIAL IN THIS SITUATION.

THIS ENCOUNTER TAUGHT ME A VALUABLE LESSON – WE MAY NOT ALWAYS KNOW WHAT WE DON'T KNOW. SOMETIMES, WE ARE QUICK TO DISMISS OPPORTUNITIES THAT SEEM UNFAMILIAR OR OUTSIDE OUR WHEELHOUSE. HOWEVER, BY DOING SO, WE LIMIT OUR POTENTIAL FOR GROWTH AND EXPANSION. AS PROFESSIONALS, IT IS CRUCIAL TO RECOGNIZE THE VALUE OF CONTINUOUS LEARNING AND THE ABILITY TO ADAPT TO NEW SITUATIONS. BY BEING OPEN TO UNFAMILIAR REQUESTS, WE CAN DISCOVER HIDDEN TALENTS, ACQUIRE NEW KNOWLEDGE, AND ULTIMATELY PROVE OUR WORTH AND EXPERTISE WITHIN THE INDUSTRY.

NO ONE IS EXPECTED TO BE AN EXPERT IN EVERY ASPECT OF THEIR FIELD, BUT THAT SHOULD NOT DETER US FROM EXPLORING NEW AVENUES AND EMBRACING OPPORTUNITIES FOR PROFESSIONAL DEVELOPMENT. IN FACT, IT IS PRECISELY THROUGH THESE UNFAMILIAR EXPERIENCES THAT WE CAN BROADEN OUR SKILL SET AND UNLOCK NEW POTENTIALS. TAKING A STEP BACK, I REALIZE THAT OUR COMPANY MISSED OUT ON A VALUABLE OPPORTUNITY TO SHOWCASE OUR TALENTS AND PROVIDE A MUCH-NEEDED SERVICE. WHILE IT IS EASY TO DWELL ON WHAT COULD HAVE BEEN, IT IS IMPORTANT TO USE THIS EXPERIENCE AS A CATALYST FOR PERSONAL GROWTH AND A REMINDER TO NEVER UNDERESTIMATE OUR ABILITIES.

IN CONCLUSION, KNOWING WHAT YOU DO NOT KNOW CAN BE EQUALLY AS IMPORTANT AS KNOWING WHAT YOU DO KNOW. EMBRACING OPPORTUNITIES, EVEN IF THEY SEEM UNFAMILIAR AT FIRST, CAN LEAD TO PERSONAL AND PROFESSIONAL GROWTH. BY STEPPING OUTSIDE OUR COMFORT ZONES AND EMBRACING THE UNKNOWN, WE CAN EXPAND OUR HORIZONS, DISCOVER HIDDEN TALENTS, AND ULTIMATELY ELEVATE OUR WORTH AND EXPERTISE IN THE INDUSTRY. IT IS A REMINDER TO NEVER UNDERESTIMATE OUR ABILITIES AND TO CONTINUALLY STRIVE FOR IMPROVEMENT. AFTER ALL, IN THIS INDUSTRY, YOU JUST NEVER KNOW WHAT WILL COME THROUGH THE DOOR OR WHO WILL CALL ASKING YOU TO SELL WHAT. TRACY DIXON



DISPUTE RESOLUTION

WE ARE HAPPY TO ANNOUNCE THAT SO FAR WITHIN OUR 2023 YEAR WE HAVE NOT RECEIVED A SINGLE COMPLAINT THIS YEAR REGARDING ANY OF OUR ACTIVE MEMBERS. ALL DISPUTES THAT HAVE BEEN RECEIVED THIS YEAR HAVE BEEN REGARDING THE ONLINE AUCTION INDUSTRY. THANKFULLY ALL OF THEM NOT REGARDING MEMBERS OF THE AAO. THE ISSUE IS WHEN THESE INDIVIDUALS ARE NOT A MEMBER OF THE ASSOCIATION THERE IS LITTLE WE CAN DO REGARDING THE SITUATION OTHER THEN TO PROVIDE GUIDANCE ON HOW IS THE BEST WAY FOR THE INDIVIDUAL TO PROCEED. WE ARE SO GRATEFUL OF THE LEVEL OF QUALITY THAT OUR MEMBERS CONTINUE TO PRODUCE WITH BOTH LIVE AND ONLINE AUCTIONS. OUR MEMBERS ARE THE INDIVIDUALS WHO MAKE US PROUD AS AN ASSOCIATION AND GOVERNING BODY PROVIDING SOME OF THE BEST AUCTION EXPERIENCES ONTARIO HAS TO OFFER WHICH MAKES IT EASIER FOR US TO PROMOTE THE ORGANIZATION. A HUGE THANKYOU TO ALL OUR MEMBERS AND CHEERS TO A SUCCESSFUL AND DISPUTE FREE 2023! NATHAN SLIK

**CONVENTION
FEB 9-11 2024
BOOK NOW
COMPETITORS BOOK NOW**

AUCTIONEERS ASSOCIATION OF ONTARIO

2024 MEMBERSHIP RENEWAL FORM

PLEASE COMPLETE THE FOLLOWING INFORMATION, IN FULL, AS WE ARE REVIEWING OUR DATABASE AND WANT TO HAVE THE MOST UP-TO-DATE INFORMATION FOR YOU AND YOUR BUSINESS.
PLEASE COMPLETE AND RETURN THIS FORM BY DECEMBER 31, 2023

DATE: _____

MEMBER NAME: _____

BUSINESS NAME: _____

HOME ADDRESS: _____

(ADDRESS) (CITY/TOWN) (POSTAL CODE)

BUSINESS ADDRESS: _____

(ADDRESS) (CITY/TOWN) (POSTAL CODE)

PHONE NUMBERS: _____

(HOME) (BUSINESS) (CELL)

ON-LINE ADDRESSES: _____

(EMAIL) (WEBSITE)

MY "NICHE" IN THE AUCTION BUSINESS IN ONTARIO IS: (E.G. AUTOMOBILES, JEWELLERY): _____

DEMOGRAPHIC AGE (PLEASE CIRCLE) : 20-30 30-40 40-50 50-60 OVER 60

AUCTIONEERS ASSOCIATION OF ONTARIO ANNUAL MEMBERSHIP FEE

FOR JANUARY 1, 2024 TO DECEMBER 31, 2024

\$200.00

NOTE: IF YOU WOULD LIKE TO PAY IN ADVANCE FOR MORE THAN ONE YEAR, PRICING IS DISCOUNTED AND WE OFFER:

1 YEAR (\$200.00) 2 YEARS (\$350.00) 3 YEARS (\$525.00)

I WOULD LIKE TO PAY FOR THE RENEWAL OF MY AAO MEMBERSHIP BY FOLLOWING METHOD:

BY E-TRANSFER TO: THE AUCTIONEERS ASSOCIATION OF ONTARIO

EMAIL: AUCTIONEERSONTARIO@GMAIL.COM — PHONE: 888-417-6530

☐ 1 YEAR: \$200.00 ☐ 2 YEARS: \$350.00 ☐ 3 YEARS: \$525.00

AND I WILL RETURN MY COMPLETED MEMBERSHIP FORM BY EMAIL OR CANADA POST TO:

THE AUCTIONEERS ASSOCIATION OF ONTARIO

31557 9TH LINE, EAST GARAFRAXA ON L9W 6Y9

OR

BY CHEQUE: FOR MY MEMBERSHIP FEE OF:

_____ \$200.00 FOR 1 YEAR

_____ \$350.00 FOR 2 YEARS

_____ \$525.00 FOR 3 YEARS

MAIL YOUR COMPLETED MEMBERSHIP FORM AND CHEQUE, PAYABLE TO:

THE AUCTIONEERS ASSOCIATION OF ONTARIO

31557 9TH LINE, EAST GARAFRAXA ON L9W 6Y9

OR

BY VISA OR MASTERCARD - CHECK OFF THE NUMBER OF RENEWAL YEARS, PROVIDE THE NAME INDICATED

ON YOUR CREDIT CARD, YOUR CREDIT CARD NUMBER AND THE EXPIRY DATE IN THE SECTIONS BELOW:

☐ 1 YEAR: \$200.00 ☐ 2 YEARS: \$350.00 ☐ 3 YEARS: \$525.00

NAME ON THE CREDIT CARD: _____

☐ VISA ☐ MASTERCARD

_____ CARD NUMBER EXPIRY DATE CVC #

SIGNATURE OF APPLICANT: _____

DATE: _____

PLEASE SUBMIT YOUR COMPLETED MEMBERSHIP RENEWAL FORM EITHER BY EMAIL OR CANADA POST -

THANK YOU!

AUCTIONEERS ASSOCIATION OF ONTARIO

RETIRED MEMBER REGISTRATION

WE AT THE AUCTIONEERS ASSOCIATION OF ONTARIO WANT TO RECOGNIZE THE LONG-DEDICATED INDIVIDUALS WITHIN OUR MEMBERSHIP WHOM ARE NO LONGER PRACTICING/RETIRED FROM THE AUCTION INDUSTRY BY OFFERING A LOWER RATE MEMBERSHIP ALLOWING THESE INDIVIDUALS TO RECEIVE ANNUAL NEWSLETTERS AND ATTEND OUR FUTURE CONVENTIONS.

DATE: _____

MEMBER NAME: _____

PREVIOUS BUSINESS NAME: _____

HOME ADDRESS: _____

PHONE NUMBER: _____

DEMOGRAPHIC AGE: 20-30 30-40 40-50 50-60 OVER 60

FOR JANUARY 1, 2023 TO DECEMBER 31, 2024

\$40.00

PLEASE COMPLETE THE FOLLOWING AND SUBMIT YOUR MEMBERSHIP RENEWAL FORM EITHER BY EMAIL OR POSTAL MAIL:

I WOULD LIKE TO PAY FOR THE RETIRED AAO MEMBERSHIP BY FOLLOWING METHOD:

☐

BY E-TRANSFER TO: THE AUCTIONEERS ASSOCIATION OF ONTARIO EMAIL: AUCTIONEERSONTARIO@GMAIL.COM --- PHONE: 1 888 417 6530

☐ **1 YEAR: \$40**

AND I WILL RETURN MY COMPLETED MEMBERSHIP FORM BY EMAIL OR POSTAL MAIL TO:

**THE AUCTIONEERS ASSOCIATION OF ONTARIO
31557 9TH LINE, EAST GARAFRAXA ON L9W 6Y9**

OR

☐

**BY CHEQUE, FOR MY MEMBERSHIP FEE:
MAIL YOUR MEMBERSHIP FORM AND CHEQUE, PAYABLE TO:
THE AUCTIONEERS ASSOCIATION OF ONTARIO
31557 9TH LINE, EAST GARAFRAXA ON L9W 6Y9**

OR

☐

**BY VISA OR MASTERCARD -
PROVIDE THE NAME INDICATED ON YOUR
CREDIT CARD, YOUR CREDIT CARD NUMBER AND THE EXPIRY DATE IN THE
SECTIONS BELOW:**

☐ **1 YEAR: \$40.00**

NAME ON THE CREDIT CARD: _____

☐ **VISA** ☐ **MASTER CARD** **CVV** ____

CARD NUMBER: _____

EXPIRY DATE: _____

SIGNATURE OF APPLICANT _____
